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The 451 Group Deepens its Analyst Ranks as Demand for its Insight into the Business of Enterprise IT Innovation Increases

New Team Members Contribute to Expanding Coverage of Key Enterprise IT Topics, Including: Systems, Security, Infrastructure Software, Grid Computing and Mobile Software

New York, December 15, 2005 – The 451 Group continues to grow at a rapid pace – responding to increasing demand for its services. The independent technology industry analyst company, which is focused on the business of enterprise IT innovation, has added five new analysts to its team in recent months. These new team members represent strategic additions to a company with significant operations in both the United States and the United Kingdom, serving hundreds of client organizations across North America, EMEA and Asia.

New team members include:

- Dave Webb – a veteran of the computing industry with 17 years of experience and particular expertise in the emerging semiconductor arena, who joins The 451 Group as a senior analyst covering systems
- Dennis Callaghan – a recognized expert in applications and productivity software, who has joined the team as an analyst in the company’s enterprise software sector, focused on infrastructure software
- Nick Selby – a seasoned journalist who has covered emerging open source and wireless technologies and software piracy for many years, whose focus as an analyst with The 451 Group will be on the enterprise security sector
- Aidan Biggins – an individual who has straddled both the academic and business worlds, who joins the company as an associate analyst covering grid computing
- Sara Palmbush – an experienced journalist who has covered both technology and tech-based financial news, who joins The 451 Group as an associate analyst covering mobile software

“These new team members will help us continue to strengthen our coverage of key innovation sectors within the enterprise IT arena and thus enhance the insight we deliver to our clients,” said Martin V. McCarthy, chief executive officer of The 451 Group. “2005 has been a year of strong growth for The 451 Group – with the introduction of new services, the acquisition of Tier 1 Research, a growing client base and the addition of several new analysts. All of this activity further contributes to our rising position as a leading, independent and respected insider voice on growth and innovation in the technology business.”

Dave Webb joins The 451 Group as a Senior Analyst focusing on system servers (Unix, industry-standard), mainframes and supercomputer hardware, as well as non-storage and networking hardware devices and technologies. He has more than 17 years of experience in the computing industry, including six years as a computing industry trade journalist. He has been on the editorial staffs of *Computer Systems News*, *Electronic Business* and *Electronic Buyer's News*, and he has written for publications including *Digital News*, *Computer Technology Review* and *InfoStor*. Dave has worked in marketing and public relations for a number of tech sector companies, including Seagate Technology, Hewlett-Packard, National Semiconductor, Synopsys, Quantum and Cyrix. He has written about companies across the spectrum of computing hardware, including Intel, AMD, Micron, Samsung, HP, Sun Microsystems, Storage Technology, Cisco, Silicon Graphics and Rambus.

Dennis Callaghan’s research and coverage areas include Web services development, management tools, application integration and middleware, as well as system and application management software. Before becoming a 451 Analyst, Dennis worked at *eWeek* magazine for more than five years, covering a number of application and productivity software areas, including CRM, business intelligence and analytics, email, IM, collaboration, enterprise search, business-to-consumer e-commerce technologies and portals.

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Nick Selby covers enterprise security for The 451 Group as an Analyst. Prior to joining The 451 Group, he covered emerging open source and wireless technologies and software piracy, as the Editor-at-Large for an Amsterdam-based publication called *Tornado Insider/Tornado Investor*. He also reported on technology and tech-based financial news for the *International Herald Tribune*. Nick has further worked as an IT security consultant to small and midsized firms.

As an Associate Analyst, **Aidan Biggins** covers grid computing technologies. Before joining the company, Aidan worked with several Fortune 500 firms, including Cisco, IBM and Nokia, as well as with other companies like SONICblue and IDEO. Aidan is considered to be an expert on consumer behavior and sociology – an area in which he has completed post-graduate research – with particular focus on emerging technology.

Sara Palmbush joins The 451 Group as an Associate Analyst covering mobile software, specifically the mobile office space. Before joining the company, Sara worked as Managing Editor of *Tornado Insider*, a trade magazine based in Amsterdam targeting venture capitalists, entrepreneurs and service providers.

About The 451 Group

The 451 Group is an independent technology industry analyst company focused on the business of enterprise IT innovation. The company's analysts provide critical and timely insight into the market and competitive dynamics of innovation in emerging technology segments. Clients of the company – at vendor, investor, service-provider and end-user organizations – rely on 451 insight to support both strategic and tactical decision-making for competitive advantage.

The 451 Group is headquartered in New York, with offices in key locations, including San Francisco, London and Boston. The company also operates Tier 1 Research – an independent division of The 451 Group, headquartered in Minneapolis – which analyzes the financial and industry implications of developments impacting public and private companies within the IT, communications and Internet sectors.

For additional information on The 451 Group or to apply for trial access to its services, go to:
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